

30 April 2021

SAZKA Group FY 2020 Results and Update on Current Trading

SAZKA Group a.s. (“SAZKA Group” or the “Company”, and, together with its subsidiaries, joint ventures and associates, the “Group” or “we”) announces its financial results for the twelve months to 31 December 2020 and provides an update on recent developments and current trading.

FY 2020 financial highlights

- Consolidated Gross gaming revenue (“GGR”) increased by 6% year-on-year to €2,018 million. Excluding CASAG and Stoiximan¹, GGR decreased by 26% year-on-year due to the impact of COVID-19 in the second and fourth quarter.
- Consolidated Operating EBITDA decreased by 22% year-on-year to €459 million. Excluding CASAG and Stoiximan, Operating EBITDA decreased by 38% year-on-year.
- Consolidated Adjusted EBITDA, which excludes certain one-off items, decreased by 11% year-on-year to €538 million.
- Consolidated profit after tax from continuing operations decreased by 28% year-on-year to €224 million.

Q4 2020 financial highlights

- Consolidated gross gaming revenue increased by 12% year-on-year to €597 million.
- Consolidated Operating EBITDA² decreased by 41% year-on-year to €96 million.
- Consolidated profit after tax increased by 42% year-on-year to €134 million.

Pro-rata LTM Q4 2020 highlights³

- Pro-rata LTM Adjusted EBITDA was €358 million.
- Pro-rata net debt / Adjusted EBITDA was 3.9x and Pro-rata priority net debt / Adjusted EBITDA was -0.2x at 31 December 2020 (before giving effect to expected cost savings from the restructuring of the Austrian casinos).

¹ “Excluding CASAG and Stoiximan” refers to consolidated numbers without CASAG and Stoiximan’s contribution in either period.

² Operating EBITDA, together with Adjusted EBITDA and Free cash flow are non-IFRS performance measures. Please see “Alternative performance measures (“APMs”)” at the end of this document.

³ Pro-rata LTM data presented excluding the impact of IFRS 16.

Key strategic initiatives

- In March, SAZKA Group signed a SHA with OBAG (an entity through which the Austrian government holds interests in certain strategically important Austrian government) and the second largest shareholder of CASAG.
- In June, SAZKA Group acquired a 17.19% stake in CASAG taking the shareholding to 55.48%. CASAG has been fully consolidated as a subsidiary from 26 June.
- In July, the Supervisory Board of CASAG approved a plan to optimise the cost structure of the casino business in Austria. This plan is underway and expected to achieve c.€45 million of annual cost savings by FY22.
- In July and November, OPAP acquired additional interests in Stoiximan, the leading online gaming business in Greece. OPAP now holds an 84.49% interest in Stoiximan. OPAP retains a 36.75% stake in Stoiximan's operations outside of Greece and Cyprus (Betano).
- In November, we announced a €500 million investment by funds managed by Apollo Global Management, Inc., one of the world's leading investors in gaming, in SAZKA Entertainment A.G., a newly created holding company of the Company.
- In 2020 SAZKA Group increased its stake in OPAP from 40.01% to 43.12% (31.99% to 36.10% economic interest), including as a result of open market purchases and taking OPAP's dividend as scrip.

Trading update

- Certain COVID-19 restrictions were reintroduced in our markets in November which impacted our physical retail network in Greece and our casinos in Austria and internationally.
- The measures have once again not had a material impact on our sales through the physical retail channel in the Czech Republic and Austria, and these businesses have been trading well.
- Online sales, which increased significantly during the first period most impacted by COVID, have continued to grow.
- The second wave of COVID restrictions has continued into 2021, having some impact on our businesses.
- The vast majority of the physical retail POS of our businesses in the Czech Republic, Austria and Italy remain open and continue to sell our products.
- The majority of the POS in these locations are located in shops and other outlets which provide essential products and services which therefore remain open. These include convenience stores, supermarkets and petrol stations.
- Our physical retail business in Greece and Cyprus as well as our casinos have been more affected by the current lockdown. However, more recently, our agents' stores in Greece (not VLT or gaming halls) and two casinos in Austria have reopened.

Robert Chvatal, SAZKA Group CEO, commented:

"I am pleased to report that SAZKA Group has delivered a robust performance in a volatile year. Our Gross gaming revenue increased by 6% and our Adjusted EBITDA margin was a healthy 44%.

If we look at the year by quarter, the first quarter of 2020 started very positively, with the strong momentum across our geographies and products which we saw in 2019 continuing into the new year. Q2 was most impacted by COVID-19 with our lottery operations being impacted in Greece and Italy and casinos being closed in Austria. However, our physical retail channel in the Czech Republic and for the lotteries in Austria was not extensively disrupted and our online channels performed very well. All of our businesses traded well in Q3 as lockdown measures were eased and online sales remained high. The swift return to normal trading in the markets and channels that were more affected by restrictions demonstrated resilient demand for our products and the agility of our teams. Although we faced some restrictions in Q4, they had less impact on our businesses compared with the first lockdown as Italy remained open and functional and our online platforms benefited from some new product launches.

2020 has shown that we are well positioned to weather extreme circumstances. We benefit in particular from our diverse range of products, sales channels and geographical exposure, our favourable cost structure, the strong cash flow generation of our business and our strong liquidity and access to multiple sources of capital.

We have made great progress on our strategic objectives in 2020. I am particularly pleased with the success of our online and digital-only offerings. This was already a major strategic focus for us and our experience in the last several months has only emphasised the benefits that it can bring. The changes in consumer behaviour as a result of COVID-19 have allowed us to develop our product offering and increase our user base faster than would have otherwise been the case, with significant increases in registrations and active users as well as several exciting product launches. Importantly, we have maintained this strong momentum as restrictions have eased. The best example of this success is in our Czech business which delivered 31.5% of its GGR online, up from 19.4% in 2019.

In 2020 we also achieved important strategic milestones in Austria by closing the acquisition of an additional 17.2% stake in CASAG, and signing a shareholder's agreement with ÖBAG regarding the management of CASAG. We are now making good progress in the restructuring of the Austrian casinos, which we expect to deliver around €45 million of annual cost savings, future-proofing the casinos to deliver a flexible, resilient, and profitable business.

We further strengthened our digital offering in Greece by increasing our interest in Stoiximan's Greek and Cypriot business to 84.5%. This further consolidates our position as the leader in the Greek and Cypriot markets and is complementary to OPAP's growing online presence.

We have also introduced numerous new products and improvements to our existing portfolio across geographies, including launching the main jackpot game online in Greece, launching digital only games in Greece, launching an annuity game in the Czech Republic, and launching fun, themed event draws – which have been very successful in the Czech Republic - in Austria.

On the tech side, Stoiximan recently launched our own sports-betting platform, we have continued to focus on first party data as a source of value and for player protection, and we have made numerous UX improvements, including launching dedicated apps for online gaming and sports betting in the Czech Republic.

Overall, I am very pleased with SAZKA Group's strong performance and strategic progress in 2020. I am extremely proud of the resilience our businesses have shown and I would like to thank the entire SAZKA Group team for their hard work and perseverance, and for seizing opportunities to progress our strategic priorities."

Selected consolidated financial data (FY/FY)

€ millions	FY 2020	FY 2019	Δ
Gross gaming revenue (GGR)	2,018.0	1,906.1	6%
Net gaming margin (NGR)	1,212.5	1,311.1	-8%
Operating EBITDA	459.3	592.2	-22%
Adjusted EBITDA	538.1	603.2	-11%
Adjusted EBITDA margin	44.4%	46.0%	-1.6 p.p
Profit before income tax	260.1	357.6	-27%
Profit after tax from continuing operations	224.4	311.3	-28%

Selected consolidated financial data (Q4/Q4)

€ millions	Q4 2020	Q4 2019	Δ
Gross gaming revenue (GGR)	597.2	534.6	12%
Net gaming margin (NGR)	327.9	368.8	-11%
Operating EBITDA	95.8	162.6	-41%
Operating EBITDA margin	29.2%	44.1%	-14.9 p.p
Profit before income tax	139.6	69.7	100%
Profit after tax from continuing operations	134.2	94.3	42%

Selected consolidated financial data (Q4/Q3)

€ millions	Q4 2020	Q3 2020	Δ
Gross gaming revenue (GGR)	597.2	768.9	-22%
Net gaming margin (NGR)	327.9	455.9	-28%
Operating EBITDA	95.8	196.6	-51%
Operating EBITDA margin	29.2%	43.1%	-13.9 p.p
Profit before income tax	139.6	65.1	114%
Profit after tax from continuing operations	134.2	48.5	177%

Management analysis of results (FY/FY ex. CASAG and STX)

€ millions	FY 2020 ex. CASAG/STX	FY 2019 ex. CASAG/STX	Δ
Gross gaming revenue (GGR)	1,404.7	1,906.1	-26%
Net gaming margin (NGR)	913.7	1,311.1	-30%
Operating EBITDA	335.4	541.3	-38%
Adjusted EBITDA	414.2	552.3	-25%
Adjusted EBITDA margin	45.3%	42.1%	3.2 p.p
Profit before income tax	86.9	306.7	-72%
Profit after tax from continuing operations	57.9	260.4	-78%

Management analysis of results (Q4/Q4 ex. CASAG and STX)

€ millions	Q4 2020 ex. CASAG/STX	Q4 2019 ex. CASAG/STX	Δ
Gross gaming revenue (GGR)	286.9	534.6	-46%
Net gaming margin (NGR)	177.1	368.8	-52%
Operating EBITDA	57.4	151.9	-62%
Operating EBITDA margin	32.4%	41.2%	-8.8 p.p
Profit before income tax	-24.1	59.0	n/m
Profit after tax from continuing operations	-20.2	83.6	n/m

Management analysis of results (Q4/Q3 ex. CASAG and STX)

€ millions	Q4 2020 ex. CASAG/STX	Q3 2020 ex. CASAG/STX	Δ
Gross gaming revenue (GGR)	286.9	465.9	-38%
Net gaming margin (NGR)	177.1	307.8	-42%
Operating EBITDA	57.4	132.9	-57%
Operating EBITDA margin	32.4%	43.2%	-10.8 p.p
Profit before income tax	-24.1	75.7	n/m
Profit after tax from continuing operations	-20.2	56.4	n/m

FY 2020 financial review

For the twelve months ending 31 December 2020, consolidated GGR increased by 6% year-on-year to €2,018 million.

Excluding CASAG and Stoiximan, FY 2020 consolidated GGR decreased by 26% year-on-year to €1,405 million, as physical retail revenues in the Czech Republic performed well but activity in Greece was affected in Q2 and Q4 and Italy was impacted in Q1-Q2 by COVID restrictions. Revenues from Digital-only Games and online sales of other products remained strong and grew in absolute terms and as a proportion of total sales throughout the year.

Consolidated Adjusted EBITDA decreased by 11% year-on-year to €538 million. Consolidated Operating EBITDA decreased by 22% year-on-year to €459 million. Excluding CASAG and Stoiximan, consolidated Operating EBITDA decreased by 38% year-on-year to €335 million.

With consolidated Operating EBITDA at €459 million and acquisition of property, plant and equipment and intangible assets at €47 million, free cash flow was €413 million.

Pro-rata net debt as of 31 December 2020 was €1,400 million. LTM pro-rata adjusted EBITDA was €358 million. Pro-rata net debt / adjusted EBITDA was 3.9x and pro-rata priority net debt / adjusted EBITDA was -0.2x at 31 December 2020 (before giving effect to expected cost savings from the restructuring of the Austrian casinos). These numbers are excluding the impact of IFRS 16.

Key financing transactions

During 2020 we undertook a number of major financing transactions and continued to implement our strategy of simplification and optimisation of the Group's capital structure.

In February, the Company completed an offering of €300 million aggregate principal amount of 3 7/8% Senior Notes due 2027. The proceeds were used to repay debt at two subsidiaries.

In June, CAME drew a €105 million bank loan. The proceeds were used to pay the consideration for the acquisition of a 17.2% stake in CASAG. The loan was repaid in December.

In October, OPAP issued a €200 million retail bond: 7NC2, 2.1% yield.

In October 2020, the Company signed a €100 million bilateral bank loan. The facility was fully drawn in November and repaid in December.

In December, the Company signed a senior facilities agreement of €640 million including a €200 million revolving credit facility with a syndicate of banks. In December 2020, we refinanced a bank loan at the Company level and two loans at subsidiaries using €450 million from this facility.

The syndicated loan facility is secured by pledges of shares in subsidiaries of the Company and intragroup receivables and benefits from certain guarantees. This security and guarantee package is shared pari passu with the bonds issued by SAZKA Group a.s. and SAZKA Group Financing a.s.

As a result of the two major refinancings in 2020, the capital structure of the Group now consists of the syndicated loan facility and international and local bonds at the level of the Company, and debt at OPAP and CASAG. Previous midco facilities and the facility at SAZKA a.s. have now been fully repaid.

Dividends and distributions

Lottitalia paid dividends and distributions of €237.2 million of which the Group received €77.1 million.

The Group elected to receive the two dividends paid by OPAP in both January and June as scrip, as a result of which the Group's economic interest in OPAP increased by 1.88%.

Sazka a.s. paid dividends of €37.1 million.

Austrian Lotteries paid dividends of €176.7 million.

SAZKA Group paid dividends of €150 million.

FY 2020 business review

Overall, the performance of the Group has been resilient in 2020 although sales through the physical retail channel of certain businesses were impacted by COVID-19 related closures and restrictions, mainly in Q2 and Q4.

Before the impact of COVID-19, which began to a material extent in mid-March, in the countries in which we operate, performance across our businesses had been strong.

However, between mid-March and May, the Group was impacted by lockdowns, restrictions and also changes to consumer behaviour.

Having reopened from May to November, performance in Q3 was strong. In the last few weeks of the year we were again impacted by some closures in Greece and Cyprus and Austria as a result of new government measures.

In the Czech Republic, the substantial majority of the physical retail network remained operational throughout the year. The top line has also been supported by online sales of lotteries and Digital-only Games, which were very strong in Q2 and continued to grow after the easing of restrictions, while sales through the physical retail channel were flat year-on-year.

In Greece, OPAP stores and PLAY gaming halls faced periods of closure during both the first wave and in Q4. When lockdowns were removed, activities continued to be subject to certain restrictions, including social distancing, capacity limits and, at times, prohibition on seating. However, trading recovered well as restrictions were removed in Q3, with GGR down 1% year-on-year.

In Austria, Austrian Lotteries' business remained largely unaffected by the pandemic and delivered strong GGR both offline and online. However, land-based casinos and VLT halls were closed during both lockdowns and certain social distancing restrictions remained in place as activity resumed.

In Italy, sales of our games were stopped from March to early May by the regulator. This did not happen during subsequent increases in cases and the substantial majority of our POS network remained open. Therefore, apart from the impacted period in Q2, Lottitalia performed well in 2020.

In FY 2020, Numerical Lotteries' GGR increased by 10% to €1,065 million, Instant Lotteries' GGR decreased by 32% to €144 million, Sports Betting's GGR decreased by 19% to €328 million, Digital-only Games' GGR grew by 463% to €145 million, and VLTs and Casinos' GGR increased by 13% to €336 million. The movements reflect, among other factors, strong online sales and sales of Digital-only Games in the Czech Republic and slower sales of certain lottery products in Greece.

Austria: FY 2020 GGR and EBITDA reflect a strong performance in lotteries and Digital-only Games but weaker casino business. EBITDA of €147 million is before an exceptional restructuring provision of €51 million relating to the Austrian casinos.

Czech Republic: While GGR increased by 10%, net gaming revenue ("NGR") decreased by 8% as a result of the increase in lottery tax from 23% to 35% which took effect as of 1 January 2020. Operating EBITDA decreased by 11% compared with FY 2019 due to the lottery tax increase and increased marketing spend on major campaigns.

Greece and Cyprus: FY 2020 GGR and NGR were 30% and 32% respectively below FY 2019 reflecting the closure of all land-based activities at certain times during the year. Operating EBITDA decreased by 37% compared with FY 2019 due to these closures but was partly offset by good cost control and the positive contribution from an increased interest in Stoiximan's Greek and Cypriot business.

Equity method investees: FY 2020 equity income reflects a weak Q2 due to closures but otherwise stable year-on-year performance at Lottitalia.

Selected financial data by segment

€ millions	FY 2020	FY 2019	Δ
Czech Republic			
GGR	315.2	286.2	10%
NGR	200.9	219.4	-8%
Operating EBITDA	83.8	94.6	-11%
Operating EBITDA margin	41.7%	43.1%	-1.4 p.p.
Greece and Cyprus³			
GGR	1,129.7	1,619.9	-30%
NGR	737.2	1,091.7	-32%
Operating EBITDA	259.8	412.6	-37%
Operating EBITDA margin	35.2%	37.8%	-2.6 p.p.
Austria			
GGR	1,077.5	1245.9	-13%
NGR	515.3	623.8	-17%
Operating EBITDA	147.1	210.6	-30%
Operating EBITDA margin	28.5%	33.8%	-5.3 p.p
- of which Austrian Lotteries			
GGR	849.9	834.0	2%
NGR	383.1	377.6	2%
Operating EBITDA	150.7	125.8	20%
Operating EBITDA margin	39.3%	33.3%	6.0 p.p

³ Includes Stoiximan as equity investee before 18 November and subsidiary thereafter.

Selected financial data by segment

€ millions	Q4 2020	Q4 2019	Δ
Czech Republic			
GGR	96.3	85.9	12%
NGR	59.2	65.8	-10%
Operating EBITDA	17.9	23.9	-25%
Operating EBITDA margin	30.2%	36.3%	-7.1 p.p.
Greece and Cyprus⁴			
GGR	230.8	444.7	-48%
NGR	142.4	299.0	-52%
Operating EBITDA	52.3	103.8	-50%
Operating EBITDA margin	36.7%	34.7%	3.6 p.p.
Austria			
GGR	270.1	355.8	-24%
Operating EBITDA	23.5	84.8	-72%

⁴ Includes Stoiximan as equity investee before 18 November and subsidiary thereafter.

FY 2020 strategic review

We realised a number of key strategic transactions in 2020.

As a result of open market purchases throughout the year, the February and August scrip dividend, and the exit of a minority shareholding in one of the entities through which we hold our interest, the Group's ownership in OPAP increased from 40.01% to 43.33% from 31 December 2019 to 31 December 2020 (equivalent to an economic interest of 36.10%).

In March, the Group signed a shareholder agreement with ÖBAG, an entity owned by the Austrian Government, regarding the management of CASAG. In June, SAZKA Group acquired a 17.19% stake in CASAG. As a result, SAZKA Group's shareholding in CASAG increased to 55.48% and CASAG was fully consolidated as a subsidiary from 26 June.

In July, the Supervisory Board of CASAG approved a plan to optimise the cost structure of CASAG's casino business in Austria. The restructuring plan is underway and expected to generate cost savings of c.€45 million per year, with the full run-rate achieved from 2022.

In July and November, the Group's subsidiary OPAP acquired a controlling interest in Stoiximan, the leading online gaming business in Greece and Cyprus. As a result of this transaction, OPAP's interest in Stoiximan increased from 36.75% to 84.49%. Through these acquisitions, OPAP has significantly strengthened its position in Digital-only Games in Greece, which is highly complementary to its leading position in the land based channel.

Pro-rata financial data as of 31 December 2020⁵

€ millions	SAZKA a.s.	OPAP ⁶	CASAG	Equity method investees	Holding level ⁷	Total
LTM Operating EBITDA	82.7	270.3	133.9	310.6	(30.2)	767.1
LTM Adjusted EBITDA	80.7	336.3	125.1	310.6	(15.5)	837.1
Gross debt	-	1,040.9	152.9	-	1,468.3	2,662.2
Cash and equivalents and ST financial assets	(56.8)	(511.5)	(291.5)	(248.4)	(46.3)	(1,154.5)
Net debt	(56.8)	529.4	(138.6)	(248.4)	1,422.1	1,507.7
Pro-rata ownership %	100.00%	36.10%	55.48%	32.50%	100.00% ⁸	
LTM pro-rata Adjusted EBITDA	80.7	121.4	69.4	100.9	(14.8)	357.6
Pro-rata net debt	(56.8)	191.1	(76.9)	(80.7)	1,423.3	1,400.0
Pro-rata net debt to LTM Adjusted EBITDA	-0.7x	1.6x	-1.1x	-0.8x	n/m	3.9x
Pro-rata priority net debt to LTM Adjusted EBITDA						-0.2x

The data presented in this table does not give effect to transactions after 31 December 2020, or give effect to expected cost savings from the restructuring of the Austrian casinos.

⁵ All data presented in this table excludes the impact of IFRS 16. The information in the table above has been derived or calculated from the financial statements and financial information of SAZKA a.s., OPAP, CASAG, equity method investees, the Company and certain other entities within the Group. Pro-rata ownership % indicates the effective economic interest of the Company in each entity as of 31 December 2020, which is assumed to have been held constant throughout the twelve months ended 31 December 2020. We present these pro rata financial measures because compliance with certain of the covenants in the indenture governing the Company's 3 7/8% Senior Notes due 2027 is determined with reference to the pro rata financial ratios set forth above.

⁶ Includes Stoiximan as equity investee before 18 November and subsidiary thereafter.

⁷ Includes the Company, AGH, CAME, SAZKA Czech, IGH, SAZKA Delta and SGF.

⁸ Excluding SAZKA Delta (78.6%).

Developments after the end of the period

Strategic

In January, SAZKA Group acquired a 4.31% shareholding in Casinos Austria AG via exercise of a call option.

In March, Apollo's €500 million investment in SAZKA Entertainment was completed.

The Group's shareholding in OPAP increased to 44.33% (economic interest to 37.30%) through market purchases.

Financing

In March 2021, Lottomitalia declared a dividend and distribution of premium reserve for a total of €175.7 million and the Group received its share of €57.1 million.

In March 2021, Austrian Lotteries declared a dividend to be distributed in two instalments; €60.7 million was paid in April 2021 and €30.3 million is to be paid in October 2021.

In March 2021, the Board of Directors of OPAP resolved upon proposing to the AGM the distribution of a dividend of €0.45 per share. The dividend would be paid in August.

COVID update

In late October/early November 2020, a number of regions in Europe implemented tighter COVID-19 related restrictions. A number of these restrictions have continued into 2021. While all our online channels continue to operate without interruption, our physical retail networks have to various degrees been affected by these restrictions, with a very limited impact in Austria (with the exception of casino operations), the Czech Republic and Italy but a greater impact in Greece and Cyprus and at casino operations in Austria and internationally. The extent of the financial impact will largely depend on the duration of the current wave of the outbreak and the extent and nature of resulting restrictions. Below is a brief overview of the current situation in our main markets:

Austria: The Austrian Government imposed a number of restrictions from November 2020. Some of these restrictions have since been eased but a curfew and mandatory early closing for shops remain in force. As was the case during the restrictions in force in H1 2020, these measures have had a limited impact on the availability of Austrian Lotteries products through its land-based channels. Austrian Lotteries' online gaming offerings remain available to the public as normal. They include draw based games, online casino, poker, and sports betting. CASAG closed all its casinos and gaming halls in Austria in accordance with the restrictions but has recently been able to reopen two casinos. Most of CASAG's international casinos are also closed. CASAG has closed all its casinos in Austria in accordance with the restrictions. The same regulation applies to CASAG's gaming halls. Most of CASAG's international casinos are also closed.

Czech Republic: The Czech Government imposed a number of restrictions from late October 2020. However, in recent weeks, some of the restrictions have been eased. As was the case in H1 2020, and

similar to the impact of similar restrictions on Austrian Lotteries, these measures have had a very limited impact on the availability of our products through land-based channels, as key categories of points of sale (including newsstands, convenience stores and post offices) have remained open throughout the period. Our online gaming offerings remain available to the public as normal. We are continuing to promote the use of our online platforms for lottery products as well as digital-only offerings. In 2020, 31.5% of our sales were via digital channels, up from 19.4% in 2019.

Greece and Cyprus: Beginning in early November 2020, the Greek Government introduced a series of measures including nationwide and regional restrictions on the operation of various categories of retail and other venues. These restrictions resulted in total or partial shutdown of OPAP stores and gaming halls at various times. OPAP's agents' stores reopened in almost all regions in April 2020, although VLTs and gaming halls remain shut. During periods when the store network was shut, OPAP's online offerings continued to be available, offering an extended range of products (sports betting, Tzoker, virtual games and Digital-only Games) after the expansion of OPAP's online offering in 2020. At the same time, the full range of Stoiximan's products is available. Physical retail activity in Cyprus had mostly reopened in 2021 but has recently been shut once again.

Italy: The Italian Government announced a number of new provisions from early November 2020 and some of these have continued into 2021. However, LottItalia continues to offer its games (which were suspended by the regulator during the first wave) and convenience stores (LottItalia's largest category of points of sale) remain open in all regions.

Conference Call

Later today at 14:30 UK time / 15:30 CET / 09:30 EST, management will host a conference call to discuss the FY 2020 results and the current trading. The live stream can be accessed through the following link: <https://87399.choruscall.eu/links/sazkagroup210430.html> or you can call in at:

UK (TF): + 44 (0) 800 368 1063

UK & International: + 44 (0) 203 059 5872

US: + 1 516 447 5632

DE: + 49 (0) 69-2 2224 493

FR: + 33 (0) 170918711

We recommend that you call any of the above numbers 5 to 10 minutes before the scheduled start.

About SAZKA Group

SAZKA Group is one of the largest pan-European lottery operators. Its businesses run lotteries in all the major continental European countries where lotteries are privately operated, including the Czech Republic, Greece, Austria, Italy, and Cyprus. Its businesses focus on the lottery segment, including numerical lotteries (draw-based games) and instant lotteries (scratch cards), while also providing complementary products in sports-betting and digital-only games. They sell their products both through extensive retail networks and digital platforms. All its lottery operators are members of the World Lottery Association and the European Lottery Association and operate in accordance with their codes of practice.

Investor and media enquiries

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Definitions and abbreviations

In this document:

“AGH”	refers to Austrian Gaming Holding a.s.
“Austrian Lotteries”	refers to Österreichische Lotterien Gesellschaft m.b.H.
“CAME”	refers to CAME Holding GmbH
“CASAG”	refers to Casinos Austria AG
“IGH”	refers to Italian Gaming Holding a.s.
“KKCG”	refers to KKCG AG
“LottoItalia”	refers to LOTTOITALIA S.r.l.
“LTM”	refers to last twelve months
“Medial”	refers to Medial Beteiligungs-Gesellschaft m.b.H.
“ÖBAG”	refers to Österreichische Beteiligungs AG
“OPAP”	refers to OPAP S.A.
“POS”	refers to point of sale
“SAZKA Czech”	refers to SAZKA Czech a.s.
“SAZKA Delta”	refers to SAZKA DELTA HELLENIC HOLDINGS LIMITED together with SAZKA DELTA AIF VARIABLE CAPITAL INVESTMENT COMPANY LTD
“SDHH”	refers to SAZKA DELTA HELLENIC HOLDINGS LIMITED
“SGF”	refers to SAZKA Group Financing a.s.
“VLT”	refers to video lottery terminal
“VTO”	refers to the voluntary tender offer by the Company for OPAP shares in 2019, upon conclusion of which the Group’s economic interest in OPAP was increased to 31.96%

Alternative performance measures (“APMs”)

This document contains certain unaudited financial and operating measures that are not defined or recognized under IFRS that we use to assess the performance of our business. Explanations of these measures are set out below. For example, in this document, we present non-IFRS financial measures such as amount staked, Operating EBITDA, Operating EBITDA margin, Adjusted EBITDA, net debt, capital expenditures, free cash flow, which we use to, among other things, evaluate the performance of our operations, develop budgets, and measure our performance against those budgets. We present some of these numbers on a pro-rata and / or pre-IFRS 16 basis. We believe that Operating EBITDA and Adjusted EBITDA assist in understanding our trading performance as they give an indication of our ability to service our indebtedness.

As there are no generally accepted accounting principles governing the calculation of non-IFRS financial and operating measures, other companies may calculate such measures differently or may use such measures for different purposes than we do, and therefore you should exercise caution in comparing these measures as reported by us to such measures or other similar measures as reported by other companies. An investor should not consider these non-IFRS measures (a) as a substitute for operating results (as determined in accordance with IFRS) or as a measure of our operating performance, (b) as a substitute for cash flow from or used in operating, investing and financing

activities (as determined in accordance with IFRS) or as a measure of our ability to meet cash needs or (c) as a substitute for any other measure of performance under IFRS. These measures may not be indicative of our historical operating results or financial condition, nor are such measures meant to be predictive of our future results or financial condition. Even though the non-IFRS financial measures are used by management to assess our financial position, financial results and liquidity and these types of measures are commonly used by investors, they have important limitations as analytical tools, and you should not consider them in isolation or as substitutes for analysis of our financial position or results of operations as reported under IFRS.

Reconciliations of APMs

Free cash flow

€ millions	FY 2020	FY 2019
Operating EBITDA	459.3	592.2
Acquisition of property, plant and equipment and intangible assets	-46.5	-37.2
Free cash flow	412.8	555.0

For reconciliations of other APMs, please see our Annual Report and Accounts for 2020.

Disclaimer

This announcement does not represent an offer, constitute or form part of, and should not be construed as an advertisement, an offer or an invitation to subscribe to or to purchase securities of SAZKA Group a.s. or its subsidiaries from time to time.

This announcement does not form, and should not be construed as, the basis of any credit analysis or other evaluation an investment or lending recommendation, advice, a valuation or a due diligence review. This announcement may include forward-looking statements regarding certain of our plans and our current goals, intentions, beliefs and expectations concerning, among other things, our future results of operation, financial condition, liquidity, prospects, growth, strategies, pending acquisitions or other transactions, financing plans and the industries in which we operate. These forward-looking statements can be identified by the fact that they do not relate only to historical or current facts. Generally, but not always, words such as “may,” “could,” “should,” “will,” “expect,” “intend,” “estimate,” “anticipate,” “assume,” “believe,” “plan,” “seek,” “continue,” “target,” “goal,” “would” or their negative variations or similar expressions identify forward-looking statements. By their nature, forward-looking statements are inherently subject to risks and uncertainties because they relate to events and depend on circumstances that may or may not occur in the future. We caution you that forward-looking statements are not guarantees of future performance and that the Group’s actual results of operations, financial condition and liquidity and the development of the industries in which we operate may differ materially from those made in or suggested by the forward-looking statements contained in this announcement. In addition, even if our results of operations, financial condition and liquidity and the development of the industries in which we operate are consistent with the forward-looking statements contained in this document, those past results or developments may not be indicative of results or developments in future periods.

We do not undertake any obligation to review, update or confirm expectations or estimates or to release publicly any revisions to any forward-looking statements to reflect events that occur or circumstances that arise after the date of this document.

No warranty or representation of any kind, express or implied, is or will be made in relation to, and to the fullest extent permissible by law, no responsibility or liability in contract, tort, or otherwise is or will be accepted by us or any of our officers, employees, advisers or agents, or any other party as to the accuracy, completeness or reasonableness of the information contained in this announcement, including any opinions, forecasts or projections. Nothing in this document shall be deemed to constitute such a representation or warranty or to constitute a recommendation to any person to acquire any securities. Any estimates and projections in this announcement were developed solely for our use at the time at which they were prepared and for limited purposes which may not meet the requirements or objectives of the recipient of this announcement. Nothing in this document should be considered to be a forecast of future profitability or financial position and none of the information in the document is or is intended to be a profit forecast or profit estimate. The financial statements included this announcement have not been subject to any review or audit process by our independent auditors and may be subject to change after a review or audit process.

We are not providing advice (whether in relation to legal, tax or accounting issues or otherwise). You should receive legal, tax, accounting and any other necessary advice from your advisors in relation to the contents of this announcement.

This announcement has not been approved by any regulatory authority and does not represent financial statements within the meaning of applicable Czech law.